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Corporate Pride: Tipping the Scales of Leadership

Inside every leader is a desire to win, a drive to be first, richest, best, shrewdest. Imagine the scales of justice leaning in one direction. That's the proud picture each leader wants for his organization. In every deal, he wants to tip the scales of leadership in his company's favor over the competition so that he wins allowing everyone to see that his company is number one. What if gratifying that desire is dangerously wrong? What if eliminating that desire is even worse? What if there is a better way to lead, one to which the world flocks?

Dr. Mitchell Kruse, Teaching Pastor at Blackhawk Ministries and former owner and CEO of Kruse International, the world's largest collector auction organization will address his experience in leadership transformation that propelled his company from the brink of financial ruin to an international market for the rich and famous that became the target of an internet giant. Mitch will discuss how attempting to tip the leadership scales in his favor resulted in a facade when he needed a firm foundation and how seeing the scales of leadership from a different, or balanced, perspective transformed him to the point that he was compelled to become a carrier of the message.

Discover where you tip the scales of leadership: whether you lead by *position* or *permission*, through *greed* or *generosity*, via *flattery* or *authenticity*, with *deceit* or *integrity* and develop your balanced, personal scales of leadership plan that will bring growth to you and your organization.

Tipping the Scales of Leadership

Pride

Weight 1: Position (abuse of positional authority)

What choices have I made from a desire to have more authority? Why?

Do I hate to be controlled? Why?

Am I motivated by achieving tasks that I set for myself? Why?

When faced with conflict, am I aggressive? Why?

Weight 2: Greed

What choices have I made from a desire for more? Why?

Do I pay bills early, on time, or late?

Does my Outlook have any white space?

How much time each week do I work?

How much time each week do I check the status of my investments?

How much time each week do I spend with my family?

How much time each week do I devote to charity?

What percentage of my annual gross income do I give to charity?

When faced with conflict, do I complain to anyone?

Weight 3: Flattery

What choices have I made from a desire to have an advantage for being liked? Why?

How many false compliments have I made this month?

In conflict, do I attempt to please so many people that I make conflicting commitments?

Weight 4: Deceit

What choices have I made from a desire to withhold the complete truth? Why?

In conflict, do I attempt to passively resist others in order to avoid further conflict?

Humility

Weight 1: Permission

Caring

Loving

Gentle

Application: Listen, empower, equip, delegate

Weight 2: Generosity

Giving

Harmonious

Application: Select a charity to benefit from you time, talent, and treasures

Weight 3: Authenticity (reflecting the design of the Designer)

Holy

Righteous

Blameless

Application: Get to know the Designer through: reading the Bible, attending church, or seeing each encounter as an opportunity to reveal the Designer. Be the same person on the inside and the outside: in your car, in your home, in your office, in your hotel room.

Weight 4: Integrity (complete)

Encouraging

Comforting

Urging

Application: Encourage, comfort, and urge others to find heart transformation.